

## **Membership Application**

## The CSIA's Structure

The Cyber Security Industry Alliance is an independent legal entity, a 501 (c) (6) organization incorporated in the state of Delaware in the United States. The organization is led by a slate of officers, elected by the board of directors. The board governs the direction of the Alliance and is chartered with helping the organization's officers fulfill its mission and with seeing that the Alliance operates in the best interests of its members and according to its bylaws.

A full-time Executive Director and CSIA employee, Paul Kurtz, provides leadership to the organization. Paul is a former White House staffer with extensive experience in cyber security and national security issues.

Though the Alliance's primary legal entity is a 501 (c) (6) non-profit corporation, the portion of annual dues used for lobbying are not tax-deductible.

## Membership

The Cyber Security Industry Alliance has a four-tier membership structure: Charter Members (annual dues \$150,000) are committed and involved companies that seek the most influence over the organization and its programs; Principal Members (annual dues \$60,000) seek a strategic level of participation; Affiliate Member - Large Enterprise Partner (annual dues \$30,000) firms that that provide operating or networking systems, or system integration; Affiliate Member - Emerging Security Partner (annual dues \$12,000) Cyber security firms with fewer than 100 employees and less than \$10M revenue. Charter and Principal memberships must be approved by the CSIA Board of Directors. All members are entitled to:

- Access to organization's research and other deliverables
- Link on organization's Web site
- Promotion of involvement in the organization via Web site, public relations and other activities
- Regular bulletins and newsletters

### Charter Member Benefits and Privileges:

- Automatic Board of Directors seat for CEO
- Company may designate individuals to:
  - -Run for position as officer of the corporation (Chairman, Treasurer, Secretary)
  - -Lead a committee
  - -Act as voting representative on each committee
  - -Attend all plenary and other meetings

#### Principal Member Benefits and Privileges:

- May run for seat on Board of Directors -Limited number of available seats
- Company also may designate individuals to:
  –Run for position as officer of the corporation (Treasurer, Secretary)
  - -Lead a committee
  - -Act as voting representative on each committee
  - -Attend all plenary and other meetings

#### <u>Affiliate Members - Large Enterprise & Emerging</u> <u>Security Partner Benefits and Privileges:</u>

- Appoint one non-voting representative to each committee (other than the Board of Directors)
- Propose initiatives to be considered by the Consortium

If you are interested in joining the Cyber Security Industry Alliance, please fill out the Membership Application that follows, and send it as directed with your signature and payment. Your application will be reviewed and you will be notified if accepted.

Should you wish to review them, the CSIA's Bylaws and Certificate of Incorporation will be sent upon your request.



Please fill in all the information requested below and return the completed application to:

Cyber Security Industry Alliance 401 Edgewater Place, Suite 600 Wakefield, MA 01880, USA phone: 781-876-8998 fax: 781-224-1239

Note that membership rights and privileges will not commence until we receive full payment of dues.

### **Company Information**

Name:			
(Exact name that should	(Exact name that should be listed on the Alliance Web site)		
Address:			
Number of Employees:	Web Site URL:		
Market Cap:	Ticker Symbol:		
Total Annual Revenue:			
Percentage of business that is security related:			
Describe your company:			

#### **Representative(s)** Contact Information

<u>CEO:</u>
Email Address:
Office/Mobile Phone #'s:
Tactical Representative:
Title:
Email Address:
Office/Mobile Phone #'s:

Government Affairs Contact:
Title:
Email Address:
Office/Mobile Phone #'s:
PR Contact:
Title/Agency:
Email Address:
Office/Mobile Phone #'s:

# **Membership Levels**

Level	Charter	Principal	Affiliate Member-Large Enterprise Partner	Affiliate Member- Emerging Security Partner
Dues	\$150,000	\$60,000	\$30,000	\$12,000
Membership Requirements	Company must be in the cyber security space	Company must be in the cyber security space	Companies that: • provide operating or networking systems provide system integration	Company must be: • in the cyber security space • have fewer than 100 employees • bring in less than \$10M in revenue once a company grows beyond the requirements above, Company must upgrade to either Principal or Charter

## Join CSIA as

O Charter (\$150,000 annual dues)	O Principal (\$60,000 annual dues)	• Affiliate Member Large Enterprise Partner (\$30,000 annual dues)	• Affiliate Member Emerging Security Partner (\$12,000 annual dues)
-----------------------------------	---------------------------------------	--------------------------------------------------------------------------	------------------------------------------------------------------------------

# **Payment Information**

Purchase Order #:	Check #:	
Name, address to which invoice should be sent:		
Email:		
Phone:		

**Signatures:** By signing below, the applicant acknowledges and agrees that, when accepted by the Cyber Security Industry Alliance, Inc., this application represents a binding contract between the parties and commits the applicant to (i) payment of annual Membership dues and fees as determined from time to time by the Board of Directors and (ii) comply with all the terms and conditions of the Cyber Security Industry Alliance, Inc.'s Certificate of Incorporation and Bylaws, as from time to time in force (the applicant hereby acknowledging receipt of current copies of these documents) and such rules and policies as the Board of Directors and/or committees may from time to time adopt. The applicant certifies that it meets the conditions of Membership specified in the Bylaws.

The Cyber Security Industry Alliance, Inc. may elect to avail itself of certain protections offered by the National Cooperative Research and Production Act of 1993, as amended, which requires disclosure of the names of all members of the Cyber Security Industry Alliance, Inc. Accordingly, the undersigned hereby appoints such person who shall be the Chairman or the Executive Director of the Cyber Security Industry Alliance, Inc. as the undersigned's true and lawful attorney-in-fact and authorizes him or her to (1) notify government agencies of the undersigned's membership in the Cyber Security Industry Alliance, Inc., (2) make, approve the form of, execute and deliver filings with government agencies on behalf of the Cyber Security Industry Alliance, Inc., (3) receive notifications, including without limitation, notifications pursuant to the National Cooperative Research and Production Act on behalf of the Cyber Security Industry Alliance, Inc., and on behalf of the undersigned as a member of the Cyber Security Alliance, Inc., and (4) authorize and direct other officers of, and/or counsel to the Cyber Security Industry Alliance, Inc., to do any of the foregoing acts.

Print name:	Title:
Signature:	Date:
Company:	